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## **PARTIAL CLIENT LIST**

- ▶ PCMALL
- Kennedy Associates
- ► Keenan & Associates
- ▶ UMA Enterprises
- ► Tabletops Unlimited
- ▶ Frontier Imaging
- ► Enterprise Rent-A-Car
- Quatrine Furniture
- Watson Land Company
- ► Transpacific Development
- ► Coker Tire / Roadster Wheels
- International Auto Logistics
- Sunbelt Rentals
- ▶ DeFili Solutions
- QX Logistix
- ► Western Shipping America Inc.
- ► Weckerle Sales Corp
- Axima USA LLC
- ► Pinto Trucking Services, Inc.
- Ruggable LLC

# CRAIG J. POROPAT Principal

SPECIALIZING IN INDUSTRIAL & OFFICE BROKERAGE

## **PROFILE**

Craig Poropat is a Principal at Lee & Associates Los Angeles - Long Beach, Inc., a Commercial Real Estate Service office. Mr. Poropat specializes in the representation of landlords and tenants specializing in the leasing and sales of industrial space within the South Bay real estate market. Mr. Poropat extensive knowledge of the South Bay market is complemented by thorough analysis and marketing skills involving tenant relocation, tenant expansion, lease negotiations, market analysis and property marketing. These qualities, along with a strong work ethic, have enabled him to become a respected presence within the market.

#### **CAREER SUMMARY**

Craig has been active in the industrial/commercial real estate industry for over thirty-nine (39) years. Before joining Lee & Associates in 1991, Craig was associated with Grubb & Ellis Commercial Real Estate Company for five years. Having earned a Bachelor of Science degree in marketing from California State University at Long Beach, he spent five years in sales and sales management with Canon U.S.A.

Preferring a mix of owner and tenant clients, and with the success he has achieved with Lee & Associates in commercial real estate, Craig is confident in assisting clients in their real estate needs. "His goal as a real estate professional is to function in a advisory / consultant fashion so as to enable his clients to achieve the best possible solutions for their real estate needs."

## PROFESSIONAL ORGANIZATION

American Industrial Real Estate Association Member (AIR)

#### PARTIAL LIST OF COMPLETED TRANSACTIONS

- Lease of 56,186 SF for Fox Global
- Lease of 98,540 SF to BNX Shipping
- Lease of 83,700 SF to Aloha Freight
- Sale of 47,000 SF of land to Fu Lyons
- Lease of 108,387 SF to UMA Enterprises
- Lease of 141,600 SF to DeFili Solutions
- Sale of 87,057 SF for Pacea Ltd.
- Sale of 81,863 SF to PCMall
- Sale of 22,390 SF for Sumi Print
- Sale of 72,239 SF to Frontier Imaging
- Lease of 122,000 SF to UTI International
- Sale of 130,680 SF of land to 9th Street
- Lease of 16,335 SF to Ah Jun America Corp
- Lease of 43,000 SF to Ablecargo
- Lease of 116,000 SF to UMA Enterprises
- Lease of 90,000 SF to PCMall
- Lease of 83,700 SF for Oakmont Development
- Lease of 59,904 SF to Dream Gear, Inc.
- Lease of 116,450 SF to QX Logistix

- Lease of 46,566 SF to EWHSE.com
- Sale of 60,000 SF to Magic Head Gear
- Sale of 37,000 SF to Diamond Mattress
- Lease of 34,000 SF to Aero Costa
- Lease of 82,274 SF to BNX International
- Lease of 53,000 SF to KW International
- Sale of 79,057 SF for Tabletops Unlimited
- Lease of 15,000 SF to Keenan & Associates
- Lease of 55,516 SF to Quatrine Furniture
  Lease of 12,484 SF to Bothwell Motor Sports
- Lease of 348,000 SF to Tabletops Unlimited
- Lease of 147,000 SF to UMA Enterprises
- Lease of 80,000 SF to ZGalleria
- Lease of 53,000 SF to J.A.M.
- Lease of 207,000 SF to UMA Enterprises
- Lease of 100,000 SF to Tabletops
- Sale of 72,015 SF to Coker Tire Compnay
- Lease of 35,904 SF for Quatrine Furniture
- Lease of 139,934 SF to Weckerle Cosmetics

